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National Office Systems, Inc. (NOS) of Beltsville, Maryland announces today, January 9, 2023, that Joe Alvarez, Danny Harbison, and a private investment group have acquired Dan Harbison's ownership shares.

Joe Alvarez and Danny Harbison have partnered together to continue the success that NOS has delivered to the Mid-Atlantic region through innovative solutions that redefine space and manage information. Dan Harbison begins 2023 enjoying his well-earned retirement while his son Danny is enthusiastic about his new role as Partner. "I am fully engaged with driving the process in providing best-in-class solutions. My immediate charge is to continue growing and improving our technology offering to ensure NOS is providing our clients and partners an efficient and effective solution to meet their business needs," says Danny Harbison, Vice President.

Joe Alvarez and Dan Harbison acquired NOS in 1991 and successfully stewarded the company through significant industry shifts over the past three decades. Starting with High-Density Storage Solutions for their clients, NOS expanded their product portfolio to meet the current and future needs of their clients throughout the years.

RFID Asset Tracking was introduced to assist their clients with increasing inventory control and security for high value physical assets. This offering has transformed their clients' ability to track what matters most, whether it be storing secure files in a High-Density System or moving equipment and personnel in and out of a facility.

Document Imaging was also introduced to provide a secure way to store documents, creating secure access from remote locations and reducing real estate required for document storage. NOS was an early adopter of this technology and has imaged millions of documents including standard paper sizes, books, specialty plans, and maps.

In 2005, NOS acquired American Installation Services (AIS), an independent furniture installation company, to assist with High Density Storage installations. As the industry shifted again, AIS began installing architectural glass walls and is now one of the premier architectural wall installation companies in the Mid-Atlantic.

Joe Alvarez and Danny Harbison are excited about the future of NOS. Their partnership begins with a vision of growth for the company and expanding the solutions that help their clients organize, manage, and protect resources. "The opportunity to work with Danny as Vice President and Partner is very exciting as he comes with new ideas and a laser-like focus on customer service that will help NOS excel and grow," says Joe Alvarez, President & CEO.