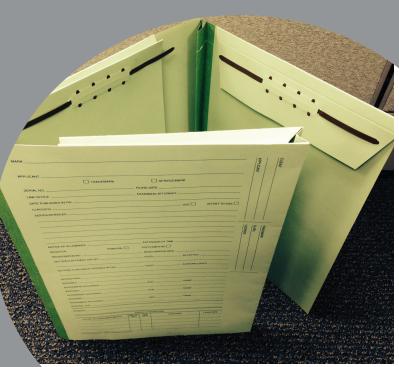
LEGAL

Law Firm Requires
One-of-a-Kind Service for
their Clients' One-of-a-Kind Inventions





Lawyers specializing in intellectual property law

handle a broad range of services including valuating patents, trademarks, copyrights, and structuring licenses to gain the most beneficial business terms. Large or small, simple or complex, the drawings and descriptions of the one-of-a-kind prototypes have to be safely filed in strong, secure file folders.

A Washington D.C. law firm which is consistently ranked among the top U.S. Patent Firms specializing in intellectual property law provides Intellectual Property solutions for business in the United States and around the world. Large or small, simple or complex, the clients portfolio information must be stored securely. They were looking for a vendor that would partner with them to help review their process for more efficiencies and opportunities for cost savings.

Premium personalized folders supplied by National Office Systems gave the law firm the storage folders they required, with the same timely and personal level of service that the firm provided its clients.

PRODUCTS / SERVICES PROVIDED

INDUSTRIAL SHELVING

STEEL GRATE MEZZANINE

STAIRS

SAFETY RAILINGS

PROJECT MANAGEMENT

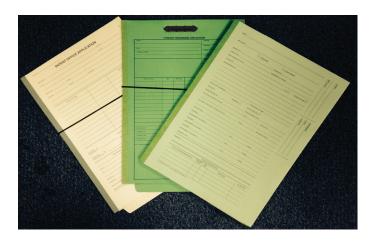
SIX PHASE INSTALLATION

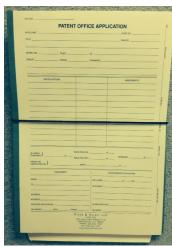
STORAGE CONSULTATION

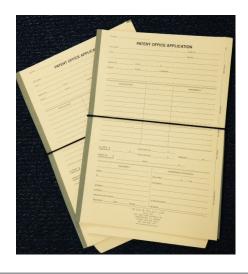
RELOCATION SERVICES

RFID ASSET TRACKING SOLUTIONS



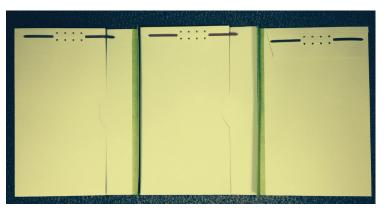






CHALLENGE

Intellectual property specialists at a Washington, D.C. law firm are tasked with developing their clients a comprehensive I.P. portfolio to successfully maintain and enhance their competitive position within the marketplace. The law firm needed a vendor who would provide one-of-a-kind products and service to match the one-of-a-kind designs of the firm's clients.



They looked for a vendor partner that would work with them to secure client information in a customized folder. The firm was also looking for flexibility to update or change the printing as needed. Another requirement was the need to have folders shipped on demand to their office as space onsite is at a premium.

SOLUTION

National Office Systems (NOS) provided top-quality custom-printed folders that exceeded the firm's expectations. Their Custom Premium Folders could be updated as needed and flexibility was gained. Pre-buying their supplies for the year through the Store & Ship program proved to be a cost saving decision. National Office Systems will store their folders at no additional charge which allows the firm to receive maximum discounting, save valuable storage space and have their folders ship upon demand.

"Timely constructive communication with all parties was essential in meeting the client's goals," stated Doug Herman. "Working closely with the end user and the vendor ensured a successful outcome."

With the new supply of well-made personalized folders and a strong vendor partnership, the law firm will be able to continue providing intellectual property solutions in a managed, organized, and secure manner.



